



Michael A. Hill  
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March 19, 2012

Mr. Robert Kosin  
Director of Administration  
Village of Barrington Hills  
112 Algonquin Road  
Barrington Hills, Illinois 60010

Dear Mr. Kosin,

Thank you for meeting with me last week with President Abboud to discuss compensation for the proposed expansion of the DAS hub compound behind the Barrington Hills Village Hall by American Tower Corporation ("ATC"). We are open to discussion of the following four (4) items proposed by the Village as in-kind compensation for the DAS hub expansion:

1. Creation of a connection between the existing ATC fiber termination box located outside the blockhouse and the Village space inside the blockhouse
2. Creation of a connection between the existing AT&T fiber termination box located outside the hub compound and the Village space inside the blockhouse
3. Creation of a fiber connection between the Village space inside the blockhouse and Village Hall
4. Installation of Wi-Fi antennas on the Village fiber network at locations to be determined

Please note that ATC has not agreed to any compensation terms at this time, only discussion of potential compensation based on the items listed above. Final compensation terms may incorporate all, some, or none of the items listed. ATC is currently reviewing the proposed work listed above for technical feasibility, costs, and other issues.

Please be advised that ATC internal ethical rules limit any in-kind or alternative compensation to an amount equal to the prevailing market rate rent for similar space in the area.

I will be at the March 22<sup>nd</sup> Village Board meeting to address any questions or concerns that may arise.

Thank you again for your assistance with this matter. Please do not hesitate to contact me should you have any questions or concerns.

Kindest regards,

Michael A. Hill  
Project Manager

bcc: Board of Trustees  
Village President